

#### **Public Speaking: Principles and Practices**

#### by Oscar R. Ewing, Adam B. Wilcox

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#### Summary:

Public Speaking: Principles and Practices by Oscar R. Ewing and Adam B. Wilcox is a comprehensive guide to public speaking. It covers the fundamentals of public speaking, from the basics of speech preparation to the delivery of a speech. The book is divided into three parts: Part I covers the basics of public speaking, Part II covers the principles of effective public speaking, and Part III covers the practice of public speaking.

Part I begins with an introduction to public speaking, discussing the importance of public speaking and the different types of speeches. It then covers the basics of speech preparation, including the importance of research, the use of visuals, and the development of an effective outline. It also covers the basics of delivery, including the use of gestures, vocal variety, and eye contact.

Part II covers the principles of effective public speaking. It discusses the importance of audience analysis, the use of rhetorical devices, and the use of persuasive techniques. It also covers the importance of organization, the use of language, and the use of humor.

Part III covers the practice of public speaking. It discusses the importance of practice and rehearsal, the use of feedback, and the use of technology. It also covers the importance of self-confidence and the use of storytelling.

Public Speaking: Principles and Practices is an invaluable resource for anyone looking to improve their public speaking skills. It provides a comprehensive overview of the fundamentals of public speaking, from the basics of speech preparation to the delivery of a speech. It is an essential guide for anyone looking to become a better public speaker.

#### Main ideas:

# #1. Know Your Audience: It is important to understand the audience you are speaking to in order to tailor your message and delivery to their needs. Knowing the audience will help you to better engage them and ensure that your message is received.

Know Your Audience is an important concept when it comes to public speaking. It is essential to understand the audience you are speaking to in order to ensure that your message is received and understood. Knowing the audience will help you to tailor your message and delivery to their needs. This could include adjusting the language you use, the tone of your voice, and the examples you provide. It is also important to consider the age, gender, and cultural background of the audience, as this can help you to better engage them.

By taking the time to get to know your audience, you can ensure that your message is tailored to their needs and interests. This will help to make your presentation more effective and engaging. Additionally, it will help to ensure that your message is received and understood. Knowing your audience is an important part of successful public speaking, and it is essential to take the time to understand who you are speaking to.

## #2. Prepare Your Speech: Preparation is key to successful public speaking. Take the time to research your topic, create an outline, and practice your speech to ensure that you are well-prepared and confident when you take the stage.

Preparing for a speech is essential for successful public speaking. Taking the time to research your topic, create an



outline, and practice your speech will help you to be confident and well-prepared when you take the stage. Researching your topic will help you to gain a better understanding of the subject and provide you with the necessary information to create a compelling speech. Once you have done your research, create an outline that will help you to organize your thoughts and structure your speech. This will help you to stay on track and ensure that you cover all of the important points. Finally, practice your speech to ensure that you are comfortable with the material and can deliver it confidently. Practicing will also help you to become familiar with the flow of the speech and help you to anticipate any potential issues. By taking the time to properly prepare your speech, you will be able to deliver it with confidence and ensure that your audience is engaged and informed.

# #3. Use Visual Aids: Visual aids can be a great way to engage your audience and help them to better understand your message. Use visuals such as slides, videos, and props to help illustrate your points and keep your audience interested.

Visual aids can be a great way to engage your audience and help them to better understand your message. Using visuals such as slides, videos, and props can help to illustrate your points and keep your audience interested. Visual aids can be used to provide a visual representation of the information you are presenting, making it easier for your audience to comprehend. They can also be used to emphasize key points and help to break up the monotony of a long presentation.

When using visual aids, it is important to make sure that they are relevant to the topic and that they are easy to understand. Make sure that the visuals are clear and concise, and that they are not too distracting. Additionally, it is important to ensure that the visuals are properly sized and positioned so that everyone in the audience can see them.

Using visual aids can be a great way to engage your audience and help them to better understand your message. By using visuals such as slides, videos, and props, you can help to illustrate your points and keep your audience interested. Visual aids can also be used to emphasize key points and help to break up the monotony of a long presentation.

## #4. Establish Credibility: Establishing credibility with your audience is essential to gaining their trust and respect. Use personal stories, facts, and statistics to demonstrate your expertise and build your credibility.

Establishing credibility with your audience is essential to gaining their trust and respect. To do this, you must demonstrate your expertise and knowledge on the topic you are discussing. One way to do this is to use personal stories, facts, and statistics to back up your points. Personal stories can be used to illustrate a point or to show how you have experienced the topic firsthand. Facts and statistics can be used to provide evidence and support for your claims. Additionally, citing sources and experts in the field can help to further demonstrate your knowledge and expertise.

When establishing credibility, it is important to be honest and transparent. Do not make claims that you cannot back up with evidence. Additionally, be sure to avoid exaggerating or embellishing your points. Doing so can lead to a loss of trust and respect from your audience.

By using personal stories, facts, and statistics, and citing sources and experts, you can effectively establish credibility with your audience. Doing so will help to gain their trust and respect, and will make your presentation more effective.

## #5. Use Appropriate Language: Choose your words carefully when speaking in public. Use language that is appropriate for the audience and the occasion, and avoid using jargon or slang.

When speaking in public, it is important to choose your words carefully. Using language that is appropriate for the audience and the occasion is essential for effective communication. It is important to avoid using jargon or slang, as this can be confusing or off-putting to the audience. Instead, use language that is clear and concise, and that conveys your message in a way that is easy to understand. Additionally, be mindful of the tone of your language, as this can have a significant impact on how your message is received. By using language that is appropriate for the audience and the occasion, you can ensure that your message is effectively communicated.



## #6. Speak Clearly and Confidently: Speak clearly and confidently to ensure that your message is heard and understood. Use a strong, steady voice and maintain good posture to project confidence and authority.

Speaking clearly and confidently is essential for effective communication. When you speak with a strong, steady voice and maintain good posture, you project confidence and authority. This helps ensure that your message is heard and understood. It also helps to engage your audience and keep their attention.

When speaking, be sure to enunciate your words and speak at a moderate pace. Avoid mumbling or speaking too quickly, as this can make it difficult for your audience to understand you. Additionally, be mindful of your volume and pitch. Speak loud enough to be heard, but not so loud that it becomes uncomfortable for your audience. Varying your pitch can also help to keep your audience engaged and interested in what you have to say.

Finally, practice speaking clearly and confidently before delivering your speech. This will help you to become more comfortable with the material and give you the confidence you need to deliver a successful presentation.

### #7. Use Humor: Humor can be a great way to engage your audience and keep them interested. Use appropriate humor to lighten the mood and make your speech more enjoyable.

Humor can be a great way to engage your audience and keep them interested. It can be used to break the ice, lighten the mood, and make your speech more enjoyable. Humor can also be used to emphasize a point or to make a difficult concept easier to understand. When using humor, it is important to make sure it is appropriate for the audience and the topic.

Humor can be used in a variety of ways. You can use jokes, puns, or even funny stories to get your point across. You can also use sarcasm or irony to make a point. Just make sure that the humor is appropriate and not offensive.

Humor can be a great tool to use in public speaking. It can help to engage your audience and make your speech more enjoyable. Just make sure to use appropriate humor and to keep it in good taste.

## #8. Use Repetition: Repetition is a powerful tool for reinforcing your message. Repeat key points throughout your speech to ensure that your audience remembers them.

Repetition is a powerful tool for reinforcing your message. When you repeat key points throughout your speech, you ensure that your audience remembers them. Repetition can be used to emphasize the importance of a point, to make a point more memorable, or to create a sense of rhythm and flow in your speech.

When using repetition, it is important to vary the words and phrases you use. You dont want to sound like a broken record. Instead, use synonyms and different sentence structures to keep your audience engaged. Additionally, be sure to use repetition sparingly. Too much repetition can be distracting and can make your speech seem monotonous.

By using repetition effectively, you can ensure that your audience remembers your key points and that your speech is engaging and memorable.

### #9. Use Questions: Asking questions can be a great way to engage your audience and get them thinking. Ask questions throughout your speech to keep your audience involved and interested.

Asking questions can be a great way to engage your audience and get them thinking. Questions can help to clarify points, spark discussion, and encourage audience participation. When crafting your speech, consider how you can use questions to keep your audience engaged and interested.

For example, you could ask your audience to consider a particular point of view or to think about a certain issue. You could also ask them to provide their own opinions or experiences. This can help to create a dialogue between you and



your audience, and can make your speech more interactive and engaging.

Questions can also be used to help you transition between topics or to introduce a new idea. Asking questions can help to keep your audience focused and can help to keep your speech on track.

Finally, questions can be used to help you assess your audiences understanding of the material. Asking questions throughout your speech can help you to gauge how well your audience is following your argument and can help you to adjust your speech accordingly.

In conclusion, asking questions can be a great way to engage your audience and get them thinking. Consider how you can use questions throughout your speech to keep your audience involved and interested.

### #10. Use Stories: Stories are a great way to illustrate your points and make them more memorable. Use personal stories or anecdotes to help your audience relate to your message.

Stories are a powerful tool for public speaking. They can help to illustrate a point, make a concept more memorable, and help the audience to relate to the speaker. Personal stories or anecdotes can be particularly effective in this regard. For example, if you are speaking about the importance of hard work, you could tell a story about a time when you worked hard and achieved a goal. This will help to make your point more vivid and memorable for the audience.

Stories can also be used to introduce a topic or to provide a transition between points. For example, if you are speaking about the importance of education, you could tell a story about a teacher who inspired you to pursue your dreams. This will help to engage the audience and provide a context for your message.

Finally, stories can be used to provide a sense of closure to your speech. For example, if you are speaking about the importance of perseverance, you could tell a story about a time when you overcame a difficult challenge. This will help to emphasize the importance of your message and leave the audience with a positive feeling.

## #11. Use Transitions: Transitions are important for keeping your speech organized and flowing smoothly. Use transitions to move from one point to the next and keep your audience engaged.

Transitions are essential for effective public speaking. They help to keep your speech organized and ensure that your audience is following along. Transitions can be used to move from one point to the next, and to emphasize key ideas. For example, you might use a transition such as "furthermore" or "in addition" to introduce a new point. You can also use transitions to draw attention to a particular point, such as "most importantly" or "above all."

Transitions can also be used to signal the end of a section or the conclusion of your speech. For example, you might use a transition such as "in conclusion" or "to sum up" to signal the end of your speech. By using transitions, you can ensure that your speech is organized and that your audience is following along.

#### #12. Use Silence: Silence can be a powerful tool for emphasizing your points and engaging your audience. Use pauses and silence to give your audience time to think and reflect on your message.

Silence can be a powerful tool for emphasizing your points and engaging your audience. Pauses and silence can be used to give your audience time to think and reflect on your message. It can also be used to create suspense and anticipation, allowing you to build up to a powerful conclusion. Silence can also be used to emphasize a point or to give your audience a chance to digest the information you have presented.

When using silence, it is important to be aware of the audience's reaction. If the audience is uncomfortable with the silence, it is best to move on. However, if the audience is engaged and attentive, you can use the silence to your advantage. It is also important to be aware of the length of the silence. Too much silence can be awkward and uncomfortable, while too little can make your point seem rushed or unimportant.



Using silence effectively can be a great way to engage your audience and emphasize your points. It can also be used to create suspense and anticipation, allowing you to build up to a powerful conclusion. With practice and awareness of the audience's reaction, you can use silence to your advantage and make your public speaking more effective.

## #13. Use Eye Contact: Eye contact is essential for connecting with your audience and engaging them in your message. Make eye contact with individuals throughout your speech to show that you are speaking directly to them.

Eye contact is an important tool for connecting with your audience and engaging them in your message. When you make eye contact with individuals throughout your speech, it shows that you are speaking directly to them. It also helps to create a sense of trust and understanding between you and your audience. Additionally, it can help to keep your audience focused and attentive to your message.

When making eye contact, it is important to be mindful of the amount of time you spend looking at each individual. Too much eye contact can be uncomfortable and distracting, while too little can make it seem like you are not paying attention to your audience. Aim to make eye contact with each person for a few seconds at a time, and then move on to the next person. This will help to ensure that everyone in the audience feels included and engaged in your message.

Making eye contact is a powerful way to connect with your audience and ensure that your message is heard. Use it to your advantage when delivering your speech and you will be sure to make a lasting impression.

#### #14. Use Gestures: Gestures can be a great way to emphasize your points and add emphasis to your speech. Use gestures such as hand movements, facial expressions, and body language to add emphasis and engage your audience.

Gestures can be a great way to emphasize your points and add emphasis to your speech. Use gestures such as hand movements, facial expressions, and body language to add emphasis and engage your audience. Hand movements can be used to emphasize a point or to draw attention to a particular idea. Facial expressions can be used to show emotion or to emphasize a point. Body language can be used to show enthusiasm or to show agreement with a point. All of these gestures can help to make your speech more engaging and memorable.

When using gestures, it is important to be aware of your audience. Make sure that your gestures are appropriate for the situation and that they are not distracting. Also, be aware of how your gestures are being interpreted by your audience. If your gestures are too exaggerated or too subtle, they may not be understood or appreciated. Finally, be sure to practice your gestures before your speech so that you can be sure that they are effective.

#### #15. Use Vocal Variety: Varying your vocal delivery can help to keep your audience engaged and interested. Use different tones, volumes, and speeds to emphasize your points and keep your audience interested.

Using vocal variety is an important tool for engaging your audience. By varying your vocal delivery, you can emphasize your points and keep your audience interested. You can use different tones, volumes, and speeds to create a dynamic and engaging presentation. For example, you can use a softer, slower tone to emphasize a point, or a louder, faster tone to create excitement. You can also use pauses to create suspense and draw attention to a particular point. By varying your vocal delivery, you can create a more engaging and memorable presentation.

Vocal variety can also help to keep your audience engaged and interested. By changing your vocal delivery, you can create a more dynamic and interesting presentation. You can use different tones, volumes, and speeds to emphasize your points and keep your audience engaged. Additionally, you can use pauses to create suspense and draw attention to a particular point. By varying your vocal delivery, you can create a more engaging and memorable presentation.

#### #16. Use Visual Imagery: Visual imagery can be a great way to engage your audience and help them to better



#### understand your message. Use vivid descriptions and imagery to help your audience visualize your points.

Visual imagery can be a powerful tool for public speakers. By using vivid descriptions and imagery, you can help your audience to better understand and remember your message. For example, if you are discussing the importance of teamwork, you could describe a team of people working together to build a house. You could describe the different roles each person plays, the tools they use, and the way they work together to complete the task. By providing a vivid image of the team working together, your audience will be able to better understand the importance of teamwork.

You can also use visual imagery to help your audience to better understand abstract concepts. For example, if you are discussing the concept of justice, you could describe a courtroom scene. You could describe the judge, the jury, the lawyers, and the defendant. By providing a vivid image of the courtroom, your audience will be able to better understand the concept of justice.

Visual imagery can be a great way to engage your audience and help them to better understand your message. Use vivid descriptions and imagery to help your audience visualize your points and remember your message.

# #17. Use Technology: Technology can be a great way to enhance your presentation and engage your audience. Use technology such as slides, videos, and audio clips to add interest and keep your audience engaged.

Technology can be a great way to enhance your presentation and engage your audience. Using technology such as slides, videos, and audio clips can add interest and keep your audience engaged. Slides can be used to provide visuals to accompany your presentation, while videos and audio clips can be used to provide examples or to illustrate a point. Additionally, technology can be used to create interactive elements, such as polls or quizzes, to keep your audience engaged and to help them better understand the material.

When using technology, it is important to make sure that it is used effectively. Make sure that the technology you use is appropriate for the audience and the topic. Additionally, make sure that the technology is reliable and that you have tested it before the presentation. Finally, make sure that you are familiar with the technology and that you are comfortable using it.

# #18. Use Movement: Movement can be a great way to add emphasis to your speech and engage your audience. Use movement such as walking around the stage or changing your position to add emphasis and keep your audience interested.

Use Movement: Movement can be a great way to add emphasis to your speech and engage your audience. Moving around the stage or changing your position can help to emphasize key points and keep your audience interested. For example, you can move closer to the audience when you want to emphasize a point, or move away when you want to draw attention to a different point. You can also use movement to transition between topics or to add a dramatic effect. Additionally, you can use hand gestures to emphasize certain words or phrases, or to draw attention to a particular point. Movement can be a powerful tool to help you engage your audience and make your speech more memorable.

## #19. Use Visualization: Visualization can be a great way to engage your audience and help them to better understand your message. Use visualization techniques such as mental imagery and storytelling to help your audience visualize your points.

Visualization is a powerful tool for public speaking. It can help your audience to better understand and remember your message. Visualization techniques such as mental imagery and storytelling can help your audience to visualize your points. Mental imagery involves creating a vivid mental picture of a concept or idea. This can help your audience to better understand and remember your message. Storytelling is another powerful visualization technique. By telling a story, you can help your audience to visualize the points you are making. This can help to engage your audience and make your message more memorable.



When using visualization techniques, it is important to be creative and to think outside the box. Think of ways to make your message more vivid and engaging. Use vivid language and descriptive words to help your audience to visualize your points. Additionally, use props or visuals to help your audience to better understand your message. Visuals can be a great way to engage your audience and help them to better understand your message.

### #20. Use Silence to End: Silence can be a powerful tool for ending your speech. Use a few moments of silence to emphasize your final point and leave your audience with something to think about.

Silence can be a powerful tool for ending your speech. After you have made your final point, pause for a few moments of silence. This will emphasize your point and leave your audience with something to think about. Silence can be a powerful way to end your speech, as it allows your audience to reflect on what you have said and to consider the implications of your words. It can also be a way to show respect for your audience and to give them time to process the information you have presented. By using silence to end your speech, you can leave your audience with a lasting impression and a memorable experience.